

BOARD OF COMMISSIONERS

1 S. Main St., 9th Floor Mount Clemens, Michigan 48043 586-469-5125 FAX 586-469-5993 macombcountymi.gov/boardofcommissioners

NOVEMBER 6, 2007

NOTICE OF MEETING

There will be a meeting of the <u>FINANCE COMMITTEE</u> on Tuesday, November 13, 2007, at 9 a.m., on the 9th Floor of the County Administration Building, in the Commissioners' Board Room, Mt. Clemens.

AGENDA

- 1. Call to Order
- 2. Pledge of Allegiance
- Adoption of Agenda
- 4. Public Participation
- 5. Public Hearing for the Purpose of Providing Industrial Development Revenue Bond Financing for TPA, Inc. Warren
- 6. Item Waived by PED Committee Chair: Adopt Resolution to Approve a Project Plan for County of Macomb Economic Development Corporation (TPA, Inc. Warren)

(attached)

7. List of Bills as Prepared by the Finance Department

(attached)

8. Approve Blue Cross Blue Shield Administrative Services Contract Amendment for 2008 and 2009

(attached)

- 9. Update on Senior Swing Dances at Freedom Hill
- 10. Appointment of Law Firm

(attached)

11. Adopt Resolution Commending Charles Brigolin for Doing Business in Roseville for 40 Years (offered by Haggerty and Slinde)

MACOMB COUNTY BOARD OF COMMISSIONERS

William A. Crouchman District 23 Chairman

Dana Camphous-Peterson District 18 Vice-Chair Leonard Haggerty District 21 Sergeant-At-Arms

FINANCE COMMITTEE NOTICE OF MEETING NOVEMBER 6, 2007

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12. <u>Travel Requests</u>:

(attached)

- a) Senior Citizen Services (one)
- b) Sheriff (one)

(back-up information for travel requests is on file in Board Office)

- 13. Executive Session to Discuss Pending Litigation
- 14. Concur in Recommendation of Corporation Counsel and Outside Counsel Re: Case of Stephen Washington vs. County of Macomb, et al

(attached)

Corinne Bedard

Committee Reporter

RESOLUTION NO.	FULL BOARD MEETING DATE:
	AGENDA ITEM:
М	ACOMB COUNTY, MICHIGAN
RESOLUTION TO: Adopt a resonation (TPA, Inc.	olution to approve a Project Plan for the County of Macomb Economic — Warren)
INTRODUCED BY: Kathy Vosb	urg, Chair, PED Committee
DESCRIPTION:	•
See memorandum dated October 10,	2007 regarding the TPA, Inc. EDC Project.
1	
COMMITTEE/MEETING DA	TE * WAIUEO BY PEO COMMITTEE CHAIR



PLANNING & ECONOMIC DEVELOPMENT

1 S. Main St., 7th Floor Mount Clemens, Michigan 48043 586-469-5285 Fax 586-469-6787 www.macombcountymi.gov/planning

Stephen N. Cassin, AICP Executive Director

Donald Morandini Deputy Director

October 10, 2007

PLANNING COMMISSION

Ann E. Klein Chairman

Dan G. Dirks Vice-Chairman

Bernard B. Calka Secretary

Louis J. Burdi Elmer J. Kuss Dominic LaRosa Deborah S. Obrecht Bill Peterson Betty M. Slinde

TO:

Kathy Vosburg, Chair

Members of PED Committee

FROM:

Stephen N. Cassin, Executive Director

Department of Planning & Economic Development

RE:

The Power Alternative (TPA), Inc. – EDC Project

The Power Alternative (TPA) was incorporated in 2006 for the purpose of establishing a biodiesel production operation. TPA has recently selected their planned business location: 24855 Romano Drive, Warren. They are contracting for renovations to the existing building and will be purchasing new machinery and equipment. Their investment in this operation is projected to be approximately \$3 million.

To assist TPA, Inc. in the financing of the project, the Macomb County Economic Development Corporation is in the process of approving the issuance of a tax-free Industrial Development Revenue Bond. IDRBs are a financing mechanism with IRSconferred special status that allows for qualifying manufacturers to secure capital for fixed assets at an especially low interest rate.

The approvals, by resolution, that are being requested of the Macomb County Board of Commissioners by the EDC are necessary components to the IDRB process.

MACOMB COUNTY BOARD OF COMMISSIONERS

BOARD OF COMMISSIONERS OF THE COUNTY OF MACOMB

RESOLUTION APPROVING A PROJECT PLAN FOR THE COUNTY OF MACOMB ECONOMIC DEVELOPMENT AUTHORITY (TPA, INC.)

At a meeting of the Board of Commissioners County of Macomb, Michigan held in Mt. Clemens, Michigan, 13th day of November, 2007, there were:	of on	the the
PRESENT:	-	
ABSENT: the following preamble and resolution were offered by		
and seconded by		

WHEREAS, the Economic Development Corporation of the County of Macomb (the "EDC") has recommended that this Board of Commissioners approve the Project Plan required by the Economic Development Corporations Act, Act No. 338 of the Michigan Public Acts of 1974, as amended (the "Act") for The Power Alternative, Inc. ("TPA, Inc."), Project a copy of which Project Plan is attached as Exhibit A (the "Project Plan"); and

WHEREAS, the EDC's recommendation to this Board of Commissioners was based upon its determinations that the Project is reasonable and necessary to effectuate the purposes of the Act, that the Project Plan prepared in connection with the Project satisfies all of the requirements of Section 8 of the Act regarding project plans, that the persons who will be active in the management of the project for at least one (1) year after the projected date of the County Board of Commissioner's approval of the Project Plan will have sufficient ability and experience to manage the Plan properly, and that the proposed method of financing the Project is feasible and a bond purchaser's commitment has been obtained; and

WHEREAS, on November 13, 2007, this Board of Commissioners held a public hearing to consider whether the Project Plan constitutes a public purpose as contemplated by the Act; and

WHEREAS, this Board of Commissioners, following such public hearing and its review of the Project Plan, concurs in the determinations of the EDC with respect to the same;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE COUNTY OF MACOMB, as follows:

- 1. The Project Plan, in the form attached as Exhibit A, be and is hereby determined to constitute a public purpose as contemplated by the Act.
 - 2. The Project Plan be and is hereby approved.
- 3. The EDC be and is hereby authorized to take such steps as are necessary to implement the Project and the financing of it by the issuance of revenue bonds and notes.
- 4. The County Clerk be and is hereby directed to provide four certified copies of this resolution to the Secretary of the Board of the EDC.

YES:			
		•	
NO:			
ABSENT:	And the second s		
ABSTENTIONS:			
RESOLUTION	S DECLARED ADOP	PTED:	
STATE OF MICHIG) 88.		
a resolution a	adopted at a _ of the County o 2007, and tha d in compliance	going is a true and complete copmeeting of the Board of Macomb, Michigan held on the at notice of such meeting was consistent with Act No. 267 of the Michigan.	a or
		Carmella Sabaugh County Clerk	
Dated:	, 2007		
Jas/r3-mac72			

THE ECONOMIC DEVELOPMENT CORPORATION OF THE COUNTY OF MACOMB Macomb County, Michigan

TPA, Inc. Project

PROJECT PLAN

CONTENTS

- 1. Summary Description of Project (Page 1)
- 2. Project Plan Certification by Company (Page 2)
- 3. Statutorily Required Information (Page 3)
- 4. Exhibits
- "A" Project Area Legal Description
- "B" Letter of Intent to Market the Bonds
- "C" Company Certificate Regarding Transfer of Employment
- "D" Company Certificate Regarding Payment of Prevailing Wages

Other

PROJECT PLAN

SUMMARY DESCRIPTION OF TPA, INC. PROJECT

OWNER OF PROJECT:

TPA, Inc. - James J. Padilla Jr.

CONTACT PERSON: (Name, address, telephone number)

James J. Padilla Jr. 1121 Pinehurst Ave. Royal Oak, MI 48073

LOCATION OF PROJECT: (Local municipality)

24855 Romano St. Warren, MI 48091

PROJECT AREA/DISTRICT AREA: See Exhibit A

NATURE OF PROJECT:

Purchase and install equipment for the production of biodiesel fuel as well as upgrading the plant facilities with adequate fire suppression, containment, plumbing and electrical.

EMPLOYMENT CREATED OR RETAINED:

15 jobs

TOTAL PROJECT COST:

\$2,230,000 million with \$270,000 for contingency capital expenses requested in the bond issue plus \$350,000 in owner's equity.

BONDS TO BE ISSUED: \$2,500,000* Macomb County, Michigan Economic Development Authority Tax-Exempt Variable Rate Industrial Revenue Bonds, Series 2007

*Subject to change

LETTER OF CREDIT ISSUER OR BOND PURCHASER: National City Bank

PROJECT PLAN CERTIFICATION

THIS PROJECT PLAN WAS PREPARED FOR THE ECONOMIC DEVELOPMENT CORPORATION OF THE COUNTY OF MACOMB IN ACCORDANCE WITH THE REQUIREMENTS OF THE ECONOMIC DEVELOPMENT CORPORATIONS ACT, ACT NO. 338 OF THE MICHIGAN PUBLIC ACTS OF 1974, AS AMENDED.

THE UNDERSIGNED HAS PROVIDED ALL OF THE INFORMATION CONTAINED HEREIN AND HEREBY CERTIFIES AS TO THE ACCURACY AND VALIDITY OF SUCH INFORMATION AS OF THIS DATE.

THE UNDERSIGNED UNDERSTANDS THAT THIS PROJECT PLAN IS STATUTORILY REQUIRED AND, IF IT CONTAINS ANY MATERIAL MISREPRESENTATION OR INACCURACY, COULD RESULT IN THE INVALIDATION OF THE ECONOMIC DEVELOPMENT CORPORATION PROCEEDINGS REGARDING THE PROJECT TO WHICH THE PROJECT PLAN PERTAINS.

		TPA, INC.
		Ву:
		Its:
	•	
Dated:		

PROJECT PLAN STATUTORILY REQUIRED INFORMATION REGARDING TPA, INC. PROJECT

I. THE LOCATION AND EXTENT OF EXISTING STREETS AND OTHER PUBLIC FACILITIES WITHIN THE PROJECT DISTRICT AREA; THE LOCATION, CHARACTER, AND EXTENT OF THE CATEGORIES OF PUBLIC AND PRIVATE LAND USES NOW EXISTING AND PROPOSED FOR THE PROJECT AREA, INCLUDING RESIDENTIAL, RECREATIONAL, COMMERCIAL, INDUSTRIAL, EDUCATIONAL, AND OTHER USES; AND A LEGAL DESCRIPTION OF THE PROJECT AREA:

The project district area is limited to 24855 Romano St. in Warren, Michigan 48091. This is a stand alone industrial facility described by the legal description listed below (see Exhibit A).

II. A DESCRIPTION OF EXISTING IMPROVEMENTS IN THE PROJECT AREA TO BE DEMOLISHED, REPAIRED, OR ALTERED; A DESCRIPTION OF REPAIRS AND ALTERATIONS; AND AN ESTIMATE OF THE TIME REQUIRED FOR COMPLETION:

Per the site plan attached, building modifications will be minor and include only the elimination of some existing offices within the building and the removal of one cinder block wall at the back (East) of the plant. Additions will include the upgrading of the water based fire suppression throughout the plant as well as the addition of foam based (NFPA 30) fire suppression over the processing area of the plant.

III. THE LOCATION, EXTENT, CHARACTER, AND ESTIMATED COST OF THE IMPROVEMENTS, INCLUDING REHABILITATION CONTEMPLATED FOR THE PROJECT AREA, AND AN ESTIMATE OF THE TIME REQUIRED FOR COMPLETION:

The approximate costs of the Project to be financed with proceeds of the Bonds are as follows:

Equipment Costs

Tanks = \$520,007

Centrifuges = \$667,505

Reaction Mixers = \$735,000

Piping installation = \$50,000 Electrical installation = \$50,000

Laboratory equipment = \$90,000

Environmental Phase 1 studies = \$3,750

Architects fees = \$5,550 + \$7,500 = \$13,500

Equipment TOTAL = \$2,129,762

Building Costs

Fire Suppression = \$73,000 Containment installation = \$27,000

Building TOTAL = \$100,000

NOTE: Bond issue request is being made for \$2.5 million

R&D and capital contingency funds = \$270,238

IV. A DESCRIPTION OF THE CONSTRUCTION OR STAGES OF CONSTRUCTION PLANNED, AND THE ESTIMATED TIME OF COMPLETION OF EACH STAGE:

Plant modifications are scheduled to begin in October 2007 for completion by the end of November 2007 (with the possible exception of the containment installation which will be completed after the tank installation in December 2007).

Equipment installations are scheduled to begin in November 2007 for completion by the end of December 2007.

V. A DESCRIPTION OF THE PARTS OF THE PROJECT AREA TO BE LEFT AS OPEN SPACE AND THE USE CONTEMPLATED FOR THE SPACE:

The Southeast corner of the manufacturing floor (between the quality lab and the processing equipment) will remain largely open. This space will be used for design and development of new and/or improved processes as required.

VI. A DESCRIPTION OF PORTIONS OF THE PROJECT AREA WHICH THE ECONOMIC DEVELOPMENT CORPORATION OR THE COMPANY DESIRES TO SELL, DONATE, EXCHANGE OR LEASE TO OR FROM THE MUNICIPALITY AND THE PROPOSED TERMS:

Not applicable - the project area will be leased from a private owner.

VII. A DESCRIPTION OF DESIRED ZONING CHANGES AND CHANGES IN STREET, STREET LEVELS, INTERSECTIONS AND UTILITIES:

A variance to allow the placement of flammable materials storage outside of the facility has been submitted to the City of Warren Zoning Board. No further changes are required.

VIII. A DESCRIPTION OF THE PROPOSED METHOD OF FINANCING THE PROJECT, INCLUDING ATTACHMENT OF A COPY OF THE LETTER OF CREDIT OR BOND PURCHASER'S COMMITMENT LETTER:

Copy of Letter of Credit or bond purchaser's commitment letter attached as Exhibit B.

IX. A STATEMENT REGARDING THE PAYMENT OF PREVAILING WAGE AND FRINGE BENEFIT RATES AS DETERMINED PURSUANT TO ACT NO. 166 OF THE MICHIGAN PUBLIC ACTS OF 1965, AS AMENDED (REGARDING WAGES ON STATE CONTRACTS):

See Exhibit D

X. A LIST OF PERSONS WHO WILL MANAGE OR BE ASSOCIATED WITH THE MANAGEMENT OF THE PROJECT FOR A PERIOD OF NOT LESS THAN 1 (ONE) YEAR FROM THE DATE OF APPROVAL OF THE PROJECT PLAN:

James J. Padilla Jr. – President and CFO - <u>jpadilla@thepoweralternative.com</u> – 248-302-9131 Dr. Daniel K. Angell – COO and CTO - <u>dangell@thepoweralternative.com</u> – 313-492-2063

XI. DESIGNATION OF THE PERSON OR PERSONS, NATURAL OR CORPORATE, TO WHOM THE PROJECT IS TO BE LEASED, SOLD OR CONVEYED AND FOR WHOSE BENEFIT THE PROJECT IS BEING UNDERTAKEN, TO THE EXTENT THAT INFORMATION IS PRESENTLY AVAILABLE:

TPA Inc. (sub S corporation) of 1121 Pinehurst Ave., Royal Oak, MI 48073 wholly owned by James J. Padilla Sr., Dr. Daniel K. Angell and James J. Padilla Jr.

XII. IF THERE IS NOT AN EXPRESS OR IMPLIED AGREEMENT WITH A PERSON OR PERSONS, NATURAL OR CORPORATE, THAT THE PROJECT WILL BE LEASED, SOLD, OR CONVEYED TO THOSE PERSONS, THE PROCEDURES FOR BIDDING FOR THE LEASING, PURCHASING OR CONVEYING OF THE PROJECT UPON ITS COMPLETION:

Not applicable.

XIII. ESTIMATES OF THE NUMBER OF PERSONS RESIDING IN THE PROJECT AREA AND THE NUMBER OF FAMILIES AND INDIVIDUALS TO BE DISPLACED. IF OCCUPIED RESIDENCES ARE DESIGNATED FOR ACQUISITION AND CLEARANCE, INCLUDE A SURVEY OF THE FAMILIES AND INDIVIDUALS TO BE DISPLACED, INCLUDING THEIR INCOME AND RACIAL COMPOSITION, A STATISTICAL DESCRIPTION OF THE HOUSING SUPPLY IN THE COMMUNITY, INCLUDING THE NUMBER OF PRIVATE AND PUBLIC UNITS IN EXISTENCE OR UNDER

CONSTRUCTION, THE CONDITION OF THOSE IN EXISTENCE, THE NUMBER OF OWNER-OCCUPIED AND RENTER-OCCUPIED UNITS, THE ANNUAL RATE OF TURNOVER OF THE VARIOUS TYPES OF HOUSING AND THE RANGE OF RENTS AND SALE PRICES, AN ESTIMATE OF THE TOTAL DEMAND FOR HOUSING IN THE COMMUNITY, AND THE ESTIMATED CAPACITY OF PRIVATE AND PUBLIC HOUSING AVAILABLE TO DISPLACED FAMILIES AND INDIVIDUALS:

Not applicable – the project areas is limited to the single industrial facility described and does not have any residential implication.

XIV. A PLAN FOR ESTABLISHING PRIORITY FOR THE RELOCATION OF PERSONS DISPLACED BY THE PROJECT IN NEW HOUSING IN THE PROJECT AREA:

Not applicable - no one will be displaced by this project.

XV. PROVISION FOR THE COSTS OF RELOCATING PERSONS DISPLACED BY THE PROJECT AND FINANCIAL ASSISTANCE AND REIMBURSEMENT OF EXPENSES, INCLUDING LITIGATION EXPENSES AND EXPENSES INCIDENT TO THE TRANSFER OF TITLE, IN ACCORDANCE WITH THE STANDARDS AND PROVISIONS OF THE FEDERAL UNIFORM RELOCATION ASSISTANCE AND REAL PROPERTY ACQUISITION POLICIES ACT OF 1970, 42 U.S.C. 4601 TO 4655:

Not applicable - no one will be displaced by this project.

XVI. A PLAN FOR COMPLIANCE WITH ACT NO. 227 OF THE MICHIGAN PUBLIC ACTS OF 1972, WHICH PERTAINS TO PROVIDING FINANCIAL ASSISTANCE, ADVISORY SERVICES AND REIMBURSEMENT OF CERTAIN EXPENSES TO DISPLACED PERSONS:

Not applicable - no one will be displaced by this project.

XVII. OTHER MATERIAL AS THE ECONOMIC DEVELOPMENT CORPORATION, LOCAL PUBLIC AGENCY, OR GOVERNING BODY CONSIDERS PERTINENT:

Jas/mac72-plan

Exhibit A

PROJECT AREA LEGAL DESCRIPTION

LEGAL DESCRIPTION (PARCEL 13-30-226-028)

A parcel of land located in and being a part of the Northeast ¼ of Section 30, Town 1 North, Range 12 East, City of Warren, Macomb County, Michigan, being described as Lot 31 and ½ vacated alley adjacent to the North side and Lot 32 excepting the South 3.20 feet of Supervisors Plat No.2 as recorded in liber 17, page 27 Macomb County Records and being more particularly described as follows: Commencing at the Northeast corner of lot 62 of Supervisors Plat No.2 (as recorded in liber 17, page 27 Macomb County Records); thence S00°00'00"E (South) 111.80 feet, along the Westerly right-of-way line of Romano Street (60.00 feet wide) to the centerline of a 20.00 foot wide vacated alley and the POINT OF BEGINNING; thence continuing S00°00'00"E 155.60 feet, along said Westerly right-of-way line of said Romano Street; thence N89°40'00"W 300.50 feet; thence N00°00'00"E (North) 155.60 feet, to said centerline of said vacated alley; thence S89°40'00"E 300.50 feet, along said centerline of said vacated alley to the Point of Beginning and containing 1.073 acres of land (46,757.009 square feet). Being subject to any easements and restrictions of record, if any.

Metes and bounds description based upon field work preformed by Lehner Associates 9-13-07, No title work available at time of survey.

Exhibit B

LETTER OF CREDIT

[PLEASE INSERT L.O.C.]

June 18, 2007

Dan Angell James J. Padilla Jim Padilla TPA Inc. 1121 Pinehurst Royal Oak, MI 48073

Dear Dan, James, and Jim:

On behalf of National City, I am pleased to present for your consideration the following financing commitment. The following credit facilities not only reflect National City's commitment to meet your distinct financial needs, but also underscores our objective to be the financial services provider of choice in Southeastern Michigan.

This commitment includes a financial package to help you reach your business objectives:

- To support short-term working capital needs.
- · To furance 100% of equipment and facility investment costs.

Terms not specifically covered or made definitive in this commitment are subject to mutual agreement between Bank and Borrower. This commitment will be subject to the attached terms and conditions, which supersede all prior oral or written understanding between Bank and Borrower with regard to the transactions provided for herein.

If this commitment is accepted by Borrower but not consummated, this commitment, at Bank's option, may be considered canceled. Borrower will still be liable for all out of pocket expenses incurred by Bank in preparation for the closing.

Third parties should in no way rely on this letter and Bank is not liable for any actions taken by a third party because of their reliance on this letter.

Please indicate acceptance of the stated terms of this commitment by executing this letter and returning the same to us on or before June 27, 2007. If acceptance is not received by this date, this commitment will be considered canceled and void. Any revisions to this commitment letter must be approved by Bank in writing. Closing of this commitment is to take place no later than July 31, 2007, or as soon thereafter as considered reasonable.

Sincerely, Adm Fuels

Adam W. Freels

The undersigned hereby accepts the foregoing commitment from National City and the terms and conditions set forth herein, this 14th day of 2007.

TPA Inc.

BY

TITLE PRESIDENT

DATE 6-19-2007.

Individual Guarantor's Acceptance

X

NAME James Paperal

Individual Guarantor's Acceptance

X James Royal

NAME Danie K. Angell Individually

Individual Guarantor's Acceptance

NAME Danie K. Angell Individually

Individual Guarantor's Acceptance

NAME Danie K. Angell Individually

Individual Guarantor's Acceptance

NAME Danie K. Angell Individually

Financing Commitment

National City ("Bank") is pleased to provide the following commitment to TPA Inc. ("Borrower") subject to the terms and conditions contained herein.

TPA Inc. ("Borrower")

DEMAND LINE OF CREDIT:

Borrower:

TPA Inc.

Amount & Facility:

A \$1,500,000 Secured Demand Line of Credit.

Purpose:

To support short-term working capital needs.

Pricing:

LIBOR + 275 bps, floating (8.07% as of 6/12/07)

Fee(s):

N/A

Collateral:

A first position blanket lien on all of the Borrower's business assets including, but not limited to, accounts receivable, inventory, equipment, marketable securities, and intangible assets.

Borrowing Base:

Borrowing base to be determined on the basis of Borrower.

- 80% on eligible accounts receivable. Eligible accounts receivable shall be defined as those accounts less than 90 days old arising from the normal course of brainess. Ineligible accounts receivable will consist of all foreign, contra, government and officer/employee/affiliate accounts. Also ineligible will be all accounts with more than 25% of the outstanding balance more than 90 days beyond the invoice date. Any exceptions must be specifically agreed to by Bank in writing.
- Borrowing base formula will be initiated after the first full quarter (90 days) of
 operations. This will enable Borrower to make initial inventory (feedstock)
 purchases. Borrower is to be within formula at the start of the second quarter.

Advances:

Advances shall be limited to the lesser of the borrowing base or the unused portion of the line of credit.

Amortization:

Interest payable monthly

Expiration:

On demand

Guarantor(s):

- Unlimited, unsecured personal guarantees of James Padilla Sr., James Padilla Jr., and Dr. Daniel Angell.
- Guarantors will have an aggregate personal liquidity covenant requiring that they maintain a minimum of \$2,500,000 in cash and marketable securities.

DIRECT PAY LETTER OF CREDIT:

Borrower:

TPA Inc.

Amount & Facility:

A \$2,285,084 Ten (10) Year Direct-Pay Letter of Credit.

Purpose:

For credit enhancement of up to \$2,257,255 of tax exempt bonds plus covered interest to finance the purchase of equipment and facility.

investment costs.

Collateral:

A first position blanket lien on all of the Borrower's business assets including, but not limited to, accounts receivable, inventory, equipment, marketable securities, and intangible assets.

Advance Basis:

100% of equipment and facility investment costs.

Fee(s):

1.00% per annum, payable quarterly in advance

Standard Letter of Credit Drawing and Administrative fees (See Exhibit 1 for breakdown of fees, including bond issuance fees).

Bond Amonization:

Ten (10) year amortization, with principal plus interest payable quarterly (Please see Exhibit II).

Bond Maturity:

Ten (10) years from the date of funding.

Letter of Credit Expiration:

Ten (10) years from the date of funding.

Guarantor(s):

- Unlimited, unsecured personal guarantees of James Padilla Sr., James Padilla Jr., and Dr. Daniel Angell.
- Guarantors will have an aggregate personal liquidity covenant requiring that they maintain a minimum of \$2,500,000 in cash and marketable securities.

OTHER TERMS AND CONDITIONS

The following terms and conditions are applicable to the credit facilities for TPA Inc. ("Borrower") and may be included in any loan agreement.

- Borrower shall maintain its primary depository accounts with Bank.
- Borrower is to submit to Bank internally prepared quarterly financial statements within 45 days
 of quarter end. Annual financial statements are to be submitted to Bank within 120 days of the
 close of the corporate fiscal year end. Annual statements are to be compiled by a Certified Public
 Accountant using the accrual basis of accounting as defined under the Generally Accepted
 Accounting Principles ("GAAP").
- Guarantors to submit annually updated personal financial statements and tax returns to Bank in conjunction with Borrower's fiscal year end.
- Guarantors to submit quarterly securities/bank statements within 30 days of quarter end.
- Borrower is to submit the following month-end report(s) within 15 days of month end in form and substance acceptable to Bank:
 - Borrowing base report
 - Accounts receivable agings
 - Accounts payable agings
 - Inventory report
- Borrower to maintain adequate levels of hazard insurance on pledged assets with evidence of insurance delivered to Bank prior to first disbursement. Bank must be listed as the loss payee on these policies.
- No additional borrowings are permitted without prior Bank approval.
- No material adverse change in the condition of Borrower and applicable Guarantor(s), financial
 or otherwise.

LOAN COVENANTS

Covenants to be negotiated between National City ("Bank") and TPA Inc. ("Borrower") include but may not be limited to:

Minimum Tangible Net Worth

Defined as total shareholder's equity less intangibles (if any). Tangible Net Worth shall not be less than \$100,000 at fiscal year end 12/31/07, not less than \$475,000 at FYE 12/31/08, not less than \$1,220,000 at FYE 12/31/10, and not less than \$2,145,000 at FYE 12/31/10.

Minimum Debt Service Coverage

Minimum of 1.25x (to be tested annually, beginning 12/31/08). Defined as: EBITDA minus Dividends/Withdrawals minus un-financed Capital Expenditures divided by Current Portion of Long-term Debt plus Interest.

All loan covenants and financial ratios to be computed and determined for Borrower and its subsidiaries in accordance with generally accepted accounting principles consistently applied, on a compiled basis.

Exhibit I

NatCity Investments, Inc.

Underwritten Bond

Fees & Expenses Summary

\$2,300,000

Macomb County, Michigan EDC Variable Rate Demand Industrial Revenue Bonds, Series 2007 (The Power Alternative Project).

Underwriting (NatCity Investments, Inc.) Bond & Underwriter's Counsel (2) Macomb County Issuing & Application Fees (1) Borrower's Counsel (2) Letter of Credit Documentation & Issuance Fee (3) Trustee Acceptance Fee		\$	23,000 25,000 4,375 TBD 5,000 2,500 2,000
Miscellaneous Out of Pocket Expenses	Total	\$	61,875
Angual Costs* Letter of Credit Fee (3) (4) Letter of Credit Fee (3) (4) Letter of Credit Fee (3) (4)		\$ _	23,288 2,000 2,250
Trustee Fee ⁽⁸⁾ Remarketing Fee ⁽⁶⁾			2,875
Traction sectors 4	Total (First Year)	\$	30,413 1.32%

Alf-in Cost Variable (As of May 31, 2017) Interest Rate on Bonds (YTD: "As" Rated LOC) Total Armusi Costs	Total (First Year)	Variable 3.81% 1.32% 5.13%
AB-in Cost Fixed (As of May 31, 2007) Fixed Rate via Interest Rate Swap (Includes Bat Total Annual Costs	sis Risk) Total (First Year)	10-Year Fixed 4.05% 1.32% 5.37%

		_	•
Average Weekly Interest Rates (A) 1996	VT Subject): 2001	,	2006
19983.67% 19993.52% 20004.36%	2003		

⁽i) Estimated cost of obtaining bond inducement, issuing authority approval, issuing authority legal counsel and volume cap.

⁽D Estimated, Negotiated between Borrower and selected counsel.

⁽³⁾ Negotiated between Borrower and LOC Bank. Does not include costs of appraisal, EPA, title work,etc., if required.

^(*) The LOC Fee will be charged on an amount equal to the principal amount of Bonds outstanding plus 45 days of interes 10% (1.00% LOC Fee). This is charged against a declining balance and payable quarterly in advance, Payable annually in advance with initial fee payable at closing.

^(*) One-eighth of 1% charged on the principal balance of Bonds outstanding.

Exhibit II

BOROMAYURITY TABLE

The Proper Alimentive
This Reduct Boach, Series 2007
Assumes Body Chaing date of August 1, 2007
Assumes Validite Ede VID Averno of S ALP

Minority Deal	Fajrente Fajrente	Payanan Payanan	Total
18/01/2007	25,000		25,000
02/01/2008	25.000	•	25,000
45/01/2005	25,094	40,000	62,000
65 (01/300)	30,000	40,000	20,000
11/01/2008	30.000	43.000	75,00 0
GENOTATIONS	50,000	45,000	15,010
05/01/2009	\$0,000	45,000	75,000
OE/01/2009	30,000	45,000	75,000
LEADER TO SEE	30,000	45,000	75,040
42/01/3010	30,000	45,900	75,000
01/05/10/10	30,000	45,000	75,000
DEAD1/2010	30,000	44,000	75,090
13/03/3010	٠.	45,000	41.000
02/01/2011		45,000	45,000
GP(E/CSO)?		43,000	45,090
08/01/2001)		\$0,000	\$0,040
1 (400/400)	•	50,000	30,000
93/01/30/13		20,000	30,000
05/01/2012		\$6,000	30,000
06/01/2012		50,800	\$0,000
11/02/2013		90,000	50,000
03/01/2013	·-	\$1,000	90,000
05/07/32/13	*	\$8,700	\$0,000
88/01/3013		98,000	300000
THE WAY		58,000	39,000
QQUAYA909-4		90,000	26/000
CONTRACTOR OF		55,000	35,000
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Period	08/01/2016	7102/10/20 7102/10/20 7102/10/20	

Exhibit C

COMPANY CERTIFICATE REGARDING TRANSFER OF EMPLOYMENT

(TPA, Inc. Project)

The undersigned, TPA, Inc., a Michigan corporation (the "Company"), hereby certifies to The Economic Development Corporation of the County of Macomb (the "EDC") as follows:

- 1. This Certificate is made and based upon the best of the Company's knowledge and belief, only after thorough investigation and discussion with all owners of the Company and others who might have knowledge regarding the subject matter.
- 2. The Company acknowledges that this Certificate will be employed by the EDC as the sole basis for the EDC's certification to the Board of Commissioners of the County of Macomb as to transfer of employment as required by Section 8(3) of the Economic Development Corporations Act, Act No. 338 of the Michigan Public Acts of 1974, as amended (the "Act").
- 3. The Company understands that the EDC's Certification to the Board of Commissioners of the County of Macomb is a statutory requirement which, if improperly made or based upon any material misrepresentation or inaccuracy, might invalidate the proceedings regarding the TPA, Inc. Project (the "Project") pursuant to which the EDC expects ultimately to issue its limited obligation economic development revenue bonds to finance all or part of the Project.
- 4. As of the date hereof, the Project shall not have the effect of transferring employment of more than 20 full-time persons from a municipality (as that term is defined in the Act) of this State to the City of Warren, Michigan, the municipality in which the Project will be located.
- 5. The Company agrees that during the life of the bonds proposed to be issued by the EDC to finance the costs of the Project for the Company, the Company will not permit a lease or sublease in connection with the Project which would have the effect of transferring, as to such lease, sublease or group of leases or subleases which are interrelated (i.e. "interrelated" means leases negotiated as part of one set of negotiations or leases with lessees who are related by more than 50% common ownership), employment of more than 20 full-time persons from a municipality of this State to the City of Warm, Michigan unless the Company or such lessee or sublessee has first obtained a consent to the proposed transfer of employment from the governing body of each municipality from which employment is to be transferred.
- 6. The Company understands that a covenant to effectuate the purposes of this Certificate will be included in those covenants to be made by the Company when bonds are issued by the EDC for the benefit of the Project.

	TPA, inc. A Michigan corporation
	By:
	Its:
Jated:	

Exhibit D

COMPANY CERTIFICATE REGARDING PAYMENT OF PREVAILING WAGES

(TPA, Inc. Project)

The undersigned, TPA, Inc., a Michigan corporation, (the "Company"), hereby certifies to The Economic Development Corporation of the County of Macomb (the "EDC") as follows:

- 1. The Company understands that this Certificate is a statutory requirement under the Economic Development Corporations Act, Act No. 338 of the Michigan Public Acts of 1974, as amended (the "Act") which, if improperly made or based upon any material misrepresentation or inaccuracy, might invalidate the proceedings regarding the TPA, Inc. Project (the "Project") pursuant to which the EDC expects ultimately to issue its limited obligation economic development revenue bonds to finance all or part of the Project.
- Within the meaning and intent of Section 8(4)(h) of the Act, all persons performing work on the construction of the Project will be paid the prevailing wage and fringe benefit rates for the same or similar work in the locality in which the work is to be performed, as determined pursuant to Act No. 166 of the Michigan Public Acts of 1965, as amended.

TPA, A Mic	Inc. :higan	corpor	ation	
Ву:			<u> </u>	
Its:				
Dated	i:			

Jas/mac72-plan

RECYCLABLE PAPER

RESOLUTION NO	FULL BOARD MEETING DATE:
	AGENDA ITEM:
	MACOMB COUNTY, MICHIGAN
RESOLUTION TO _ Finance Departme	Approve List of Bills as Prepared and Provided under Separate Cover by the
INTRODUCED BY: _	Betty Slinde, Chair, Finance Committee

COMMITTEE/MEETING DATE

Finance 11-13-07

RECYCLABLE PAPER

RESOLUTION NO	FULL BOARD MEETING DATE:
	AGENDA ITEM:
MA	COMB COUNTY, MICHIGAN
& Safety, to approve the Blue Crosthe years 2008 and 2009. This Amdiscount Blue Cross Blue Shield acl	e recommendation of John Anderson, Director Risk Management as Blue Shield Administrative Services Contract Amendment for tendment will allow Macomb County to receive the full hospital hieves. Blue Cross Blue Shield estimates the County will save a maining 2008 and 2009 contract years.
INTRODUCED BY: Commissione	er Betty Slinde, Chair, Finance Committee
See Attachment	
COMMITTEE/MEETING DATE: FINANCE	

11-13-07



RISK MANAGEMENT & SAFETY

1 S. Main St., 8th Floor Mount Clemens, Michigan 48043 586-469-6349 FAX 586-469-7902

John P. Anderson, Esq. Director

MEMORANDUM

TO:

Bette Slinde, Chair

Finance Committee

FROM:

John P. Anderson, Esa.

Director, Risk Management & Safety

DATE:

November 2, 2007

SUBJECT:

Blue Cross Blue Shield – Administrative Services

Contract Amendment

In my continuing effort to find monetary savings for Macomb County, I have successfully re-negotiated our (3) year Administrative Services Contract with Blue Cross/Blue Shield of Michigan for the remaining contractual years of 2008 and 2009.

Effective January 1, 2008, Macomb County will receive for the first time 100% of the hospital discount BC/BS achieves. This will in effect reduce the total fee per contract per month from a current rate of \$91.95 to \$70.00 for years 2008 and 2009. Based on annualized 2007 numbers, the \$70 per contract per month fee saves Macomb County in excess of \$730,000 per year. ($$91.95 - $70.00 = 21.95×2800 contracts $$\times 12$)

The total minimum savings to Macomb County, as estimated by BC/BS of Michigan will be \$1,460,000 for the (2) remaining years of our contract (2008 & 2009).

JA/ml

MACOMB COUNTY BOARD OF COMMISSIONERS

William A. Crouchman District 23 Chairman

Dana Camphous-Peterson District 18 Vice-Chair Leonard Haggerty District 21 Sergeant-At-Arms

Macomb County Employees Evaluation of Fees for 2008 Contract Year

	<u>2005</u>	<u>2006</u>	<u>2007*</u>
Achieved Discount	59.37%	59.39%	57.56% *
Monthly Contracts	2,771	2,799	2,800
Contract Months	33,258	33,593	25,199
Total Fee Per Contract Per Month	\$86.65	\$97.22	\$91.95

Recommendations:

- Blue Cross Blue Shield of Michigan is offering a \$70.00 per contract per month fee for 2008 and 2009.
 - Offer eliminates the fluctuation in fees due to changes in the provider discounts achieved.
 - Offers Macomb County and Blue Cross Blue Shield of Michigan an appropriate fee that is easily identifiable.
 - ◆ Based on annualized 2007 numbers, the \$70 per contract per month fee saves Macomb County in excess of \$730,000 (\$91.95 \$70.00 times 2800 contracts times 12).

Notes:

- *The 2007 Plan year represents January 1, 2007 through September 30, 2007 (9 Mos.)
- Savings shown in recommendations is based on the group achieving a 57.56% Blue Cross discount with 2800 enrolled contracts and the same level of Blue Cross charges for 2008 as 2007.
- Current 2007-2009 contract, Macomb County receives a 47% Blue Cross Hospital discount

RECYCLABLE PAPER

RESOLUTION NO.

FULL BOARD MEETING DATE:
AGENDA ITEM:
MACOMB COUNTY, MICHIGAN
RESOLUTION TO: APPOINT THE LAW FIRM OF PLUNKETTCOONEY TO REPRESENT COUNTY DEFENDANTS IN THE CASE OF RUSSELL A. BISHOP VS. COUNTY OF MACOMB, ET AL. INTRODUCED BY: CHAIRPERSON BETTY SLINDE, FINANCE COMMITTEE
Plaintiff, Russell Bishop, has filed a lawsuit in Federal District Court. Mr. Bishop alleges that his civil rights were violated because he was subjected to a sexual assault by another inmate and the County failed to protect him.
It is recommendation that the law firm of PlunkettCooney be appointed to continue to represent all the named personnel of the County in this pending litigation. There is a similar lawsuit that had been filed previously by a Mr. Floyd who allegedly assaulted Mr. Bishop. Mr. Floyd's lawsuit in Federal Court alleges his rights were violated because of criminal charges that were brought against him. That case has been assigned to PlunkettCooney, particularly Mr. Ken Lewis of that office.
It is therefore the recommendation of the Office of Corporation Counsel that PlunkettCooney be assigned to represent the named County Defendants in the case of Russell Bishop vs. Hackel, et al now pending in Federal District Court.
COMMITTEE/MEETING DATE
FINANCE - 11/13/07

RECYCLABLE PAPER

MACOMB COUNTY CONFERENCE/EMPLOYEE TRAINING REQUEST

(Submit directly	y to Board of Commissi	oners Office <u>at I</u>	east one mo	nth preceding the o	late of the		EIV	ピロ
REQUESTING	DEPARTMENT: _	Senior Citizen	Services			OCT :	1 9 20	107
CONFERENCE	E TITLE:	A Fire and Fall	l Prevention	Program for Older	Adults	MACON	IB COU	YTY
CONFERENCE	E SPONSORED BY: _	National Fire	Protection A	Association			AVIACE	<u></u>
CONFERENCE	ECLASSIFICATION: (circle one)	Profession	nal Conference	Emplo	oyee Trainii	ng	
CONFERENCE	E LOCATION:	Boston, Mass	sachusetts					
TRAVEL BEGI	NS: 12/02/07 Month Day	Year	_ TI	RAVEL ENDS:	12/04/0 Month	Day	<u> </u>	/ear
NUMBER OF F	PERSONS ATTENDIN	G AT COUNTY	EXPENSE	:		IISSIONEF MEMBER		
ESTIMATED E	XPENSES				PER	PERSON	,	TOTAL
REGISTRATIO	N FEES			•••••••	\$1	n/a	\$	n/a
1. TRANS		ounty	Airplane	Personal Vehicle	\$	n/a	\$	n/a
LODGI	NG Begins Month	Day Year	Ends	onth Day Ye		n/a	\$	n/a
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SIGNATURE O	F DEPARTMENT HE.	AD			DATE			-
1.	Not to exceed cost of to	ourist class airfar	e.					
	Not to exceed \$ 30.75 p Not to exceed one day t		ration of the	conference.	R.Cifu	yeus		^
	Calculate cost of any or				21	0 87010	95901	XX
Budgeted		•	Budgetary			\$ 3	,000.0	00
Less:	Conference Expenses A	approved to Date	e: \$	5051				
,	Other Department Requ	lests in Process:	\$		_			
	This Request		\$	0 93.00				
					SUB TO	OTAL	§ <u>5</u>	98
BALAN	CE AVAILABLE (DE	FICIT)	***	• • • • • • • • • • • • • • • • • • • •		•••••	\$24	98. 102,

TO:	Commissioner Betty Slinde	, Chairman
	Finance	, Committee
FROM:	Angela Willis, Director	
	Senior Citizen Services	, Department
DATE:	October 9, 2007	
BJECT:	Attendance at Conference	
I reque	st that the following individual(s) be authorized to attend the	National Fire Protection Association's "A Fire and Fa
Preven	tion Program for Older Adults"	
starting	g on	
NAMI	E	CLASSIFICATION
Angela	a Willis	Director
(If mor	re room is required, attach separate sheet)	
`	enefit to Macomb County from attendance of the above na	amed individuals at the conference seminar is
	d below:	
fall p	ming up with the Macomb Township Fire Depar prevention strategies to older adults. This traini	ng will offer strategies that I can share
	communities through presentations with the Ma	
L		
Respec	etfully submitted,	
Donart	ment Head Ongelof Wille	~
	/ (/	<u></u>
Depart	ment: Senior Citizen Services	

10-15-07 JR/

Macomb County, Michigan Conference/Employee Training Request

(Submit directly to the Finance Department at least 2 weeks prior to the date of the next Finance Committee meeting) RECEIVED Macomb County Sheriff's Office Requesting Department: Undercover Chat Investigations (ICAC) Conference Title: OCT 1 7 2007 Internet Crimes Against Children Task Force Sponsored by: MACOMB COUNTY Conference Classification: Professional Employee Training X **FINANCE** Conference Location: San Diego, Ca. Travel Ends: Travel Begins: 2007 Year Number of Persons Attending At County Expense: **Board Members** Staff Members Total **ESTIMATED EXPENSES** Per Person Total \$0.00 Registration Fees: \$0.00 Transportation:(1) County Airplane Personal Vehicle Vehicle Begins: Lodging: Month Day Year Ends: Month Day Year Meals:(2) Miscellaneous: Subtotal - Conference Expenses..... 0.00 0.00 Per Diems:(3)..... Overtime:(4)..... \$0.00 Total Estimated Expenses: 10-16-6 Department Head Signature 2 Not to exceed authorize per day rate 1 Not to exceed cost of tourist class air fare 4 Calculate cost of any overtime anticipated as a resu 3 Not to exceed one day travel plus duration of the conference of this request COUN (For Finance Department Use Only) **Budgetary Analysis** Department Budget Conference Expense Approved To Date Less: Other Department Requests in Process

This Request

Balance Available (Deficit)

To:	Betty Slinde	_	
	Finance Committee	-	
From:	Mark A. Hackel	-	
	Sheriff	_	
Date:	October 12, 2007	-	
Subject:	Conference and Seminar Req	uest	
	equest that the following individured on December		Undercover Chat Investigations (ICAC)
Jordan Han Christian Ko		Classification Deputy Deputy	-
Omstania	, intoyer	Departy	· -
	· · · · · · · · · · · · · · · · · · ·		-
			-
The benefit	to macomb County from attende	ance of the above-named individu	al(s) at this conference/seminar is detailed below:
on-line child experts who how to chat	d exploitation. This program invo proutinely investigate and prose	lives a combination of hands-on a cute some of the nation's most co	ith the latest tools and techniques necessary to combat ctivities utilizing a computer lab and presentations by ICAC implex and high-profile cases. Participants will learn city so they have the skills necessary to ensure a
Respectfully	y submitted,		
Undersherif	J. K. Lagerquist		
Sheriff's	_Department		

RECYCLABLE PAPER

RESOLUTION NO.

FULL BOARD MEETING DATE:
AGENDA ITEM:
MACOMB COUNTY, MICHIGAN
RESOLUTION TO: CONCUR IN THE RECOMMENDATION OF CORPORATION COUNSEL AND OUTSIDE COUNSEL REGARDING THE CASE OF STEPHEN WASHINGTON VS. COUNTY OF MACOMB COUNTY, ET AL OTRODUCED BY: CHAIRPERSON BETTY SLINDE, FINANCE COMMITTEE
VINOBOOLD DT. OHWARA ENGOIN BETTT OLINBE, THOUSE OGIMMITTEE
recommendation will be provided to each Commissioner under separate cover from ne Office of Corporation Counsel
COMMITTEE/MEETING DATE
INANCE - 11/13/07